



# Capability Statement

Crosscut Kitchens is the cabinet maker of choice for the homeowner and builder alike.

[www.crosscutkitchens.au](http://www.crosscutkitchens.au)





# Why Make Crosscut Kitchens Your Preferred Cabinet Maker?

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## Organisation

At Crosscut Kitchens, we pride ourselves on our detailed systems and planning procedures. That means that as one of our builders, you will have access to:

- Quotes within 24 hours
- Instant install dates, within 6 weeks, that don't change or get delayed
- Detailed scopes and plans
- Predictable pricing

## Trust

We already work with many well known local builders and have a great reputation with the public as well.

- Highest rated cabinet maker in Gippsland on Google
- Maintains long term relationships with local builders
- Full time staff who know our process and maintain our standards
- Insured, first aid and safety trained team members



## Zero Stress

We take the stress out of organising your Joinery. We are well aware that joinery mistakes and delays can be one of your most frequent and stressful concerns. That's why we've built a business that specializes in:

- Clean, professional installations with no return trips
- Detailed on site meetings with your client
- High quality, readable, joinery elevations and renders
- In depth product knowledge
- Victoria wide coverage
- Short lead times year-round
- High level communication

# How We Can Help You Win Jobs

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## Bring Your Estimates To Life

We offer same day quotes, and can organise, affordable, detailed joinery elevations for your all your jobs, totally refundable, should you win the job.

**This will help your client better visualise what they're getting, and place your estimate above the competition.**





## Let Us Do The Hard Work

We're happy to meet with your client in person, on site, and help them design exactly what they want, within the parameters you give us. The advantages to you are obvious:

- Your client gets access to a deeper understanding of the latest available products
- You spend less time back and forth with both us and the client
- Your client will be able to sign off on, and forward to you, the finished schedule and drawings
- No pricing will be shared with your client without your permission

# Higher Quality Cabinetry

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## Attention to Detail

Getting a kitchen installed even 98% perfectly, takes years to learn, and is the bare minimum if you want to succeed in a highly skilled and competitive industry. But that last 2 percent? **That's where Crosscut Kitchens consistently gives you the advantage over other builders.**

It takes everything from years of experience, to high personal standards within each tradesperson, and all the way up to those leading the business. We pride ourselves on that final touch, and pay attention to details only visible to the trained eye.

- Even door gaps
- Cleaned and mark free finishes
- No chips and gaps
- Attention to design
- No plastic and stickers left on doors
- Perfectly level and plumb
- Square installation of handles
- Solid backs on all cabinets



## High Quality Hardware

- Soft close doors and drawers on every cabinet
- Lifetime warranty on hardware
- Full height sides on drawers
- All Australian made materials
- Moisture Resistant board, even in wardrobes



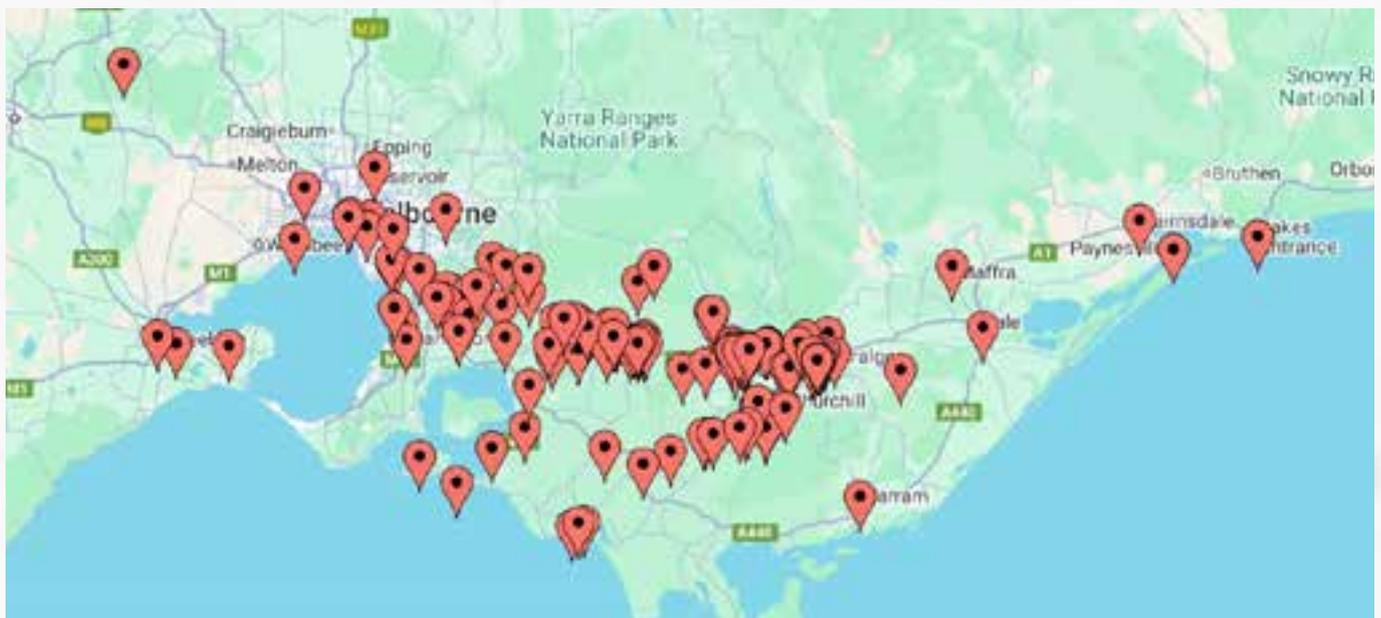
# Victoria-wide Coverage

Estimating jobs further from home can be challenging. The trades you trust may not be equipped to travel that far. Costs blow out, and reliability drops.

At Crosscut Kitchens, we go where you go.

The map below shows the jobs we've done over the last 12 months. We are based in Moe, and have most of our work centered in and around Gippsland, but as you can see, we're more than comfortable to take on your projects in and around Melbourne, far east gippsland, the mornington peninsula and all of rural Victoria.

**Take on projects, wherever they are, with confidence.**



**Map Image:** Areas we have proudly serviced.

# The Crosscut Team



We are a tight knit team with a can do culture. Each and every one of us, from the seasoned professionals, to our apprentices, know their role and understand their own individual path to growth within Crosscut Kitchens. We all understand the responsibility that we have, to see targets met, dates kept, and outstanding quality delivered, every time.

Talk to our team and you'll find they know the business, where we are heading, what projects are coming up and what is expected of them. They each know our systems, how to prepare to work safely and effectively and how to communicate with the team and do their part to manage the steps in each project.

**Our team boasts decades of experience, cabinet making qualifications, master builders accreditation and first aid training.** We benefit from weekly toolbox meetings that re-enforce safety, compliance, systems, schedules and help strengthen our culture.



# A Proven Formula for Streamlining your Joinery

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We're not the new kid on the block, trying something different. We're here to show you a different way of cabinet making- that already works.

We have established working relationships with Victorian Builders that we have maintained for years. They were happy from day one, but we've never stopped looking for that next way to give them more value and further separate ourselves from the rest.

**But don't take our word for it. Here's a few testimonials:**



## **Matt**, from Fine Craft Carpentry.

As a small building company in Gippsland, we use Crosscut Kitchens for all of our kitchen and bathroom cabinetry requirements. Crosscut Kitchens provide an excellent service, with a great knowledge of almost endless options. They are flexible, fitting within our schedule and deliver a quality finished product on time, every time.

## **Building Line Developments**

### **George**, from Building Line Developments.

Crosscut Kitchens are an outstanding team to work with. We have dealt with them for over 15 years in which they have displayed an outstanding attention to detail on all our projects. They are extremely well organised and have always dealt professionally and courteously with all our clients and trades. We highly recommend them, with absolute confidence that you will be satisfied as well.



## Mark, from Anchor Homes.

We have a strong relationship with the team at Crosscut, they consistently deliver projects that meet our standards and arrive exactly as required. Their coordination with our team is smooth, clear, and dependable, which makes them a valuable partner across our projects.

## ROSELEIGH HOMES

## Brad, from Roseleigh Homes.

Brad and the team at Roseleigh Homes have had a fantastic experience with Crosscut Kitchens. The whole process is smooth and effortless, with clear updates along the way and everything delivered right on schedule. They are great to work with and demonstrate real expertise in their craft. The final result is exceptional. Highly recommend!



## Jeremy, from Actionbuild.

We have used Crosscut Kitchens on multiple custom kitchen projects. We love using them because they deliver when they say, the quality is high, communication is always fantastic and nothing is too hard.

## CITY LIVING

## Callum, from City Living.

We have used Crosscut Kitchens on numerous occasions for all of our joinery needs. They have always gone above and beyond to deliver outstanding quality within our required timeframes and we will continue to use them on future projects.

# The Heart of The Home

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**It really is. So make sure it's in good hands.**

Call or email us today. Let us quote some of your current projects, and better still, let's do one together and learn what a stress free, streamlined approach to custom joinery can really do for your clients and your business.

**Crosscut Kitchens**

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